

1

2

3

4

5

Responses to SBIL Pre -bid queries - IDP Solutions Communication Email IDs - operations.solution@sbilife.co.in, ramu.gudimetla@sbilife.co.in, rajnish.sengupta@sbilife.co.in **RFP Section Remarks from SBIL** SI. No. Page no Topic Nature of gueries Remarks from Bidders What is the deadline for submission The preparedness is required before To be submitted along with Technical Proposal of Annexure VI A to F? the technical presentation. It is mentioned that there are 10 This is the annual volume of the documents from million documents captured. So, is it Scope A & B transactions where the IDP solution is proposed to be 3 - Overview the total volume or annual volume? implemented in the first phase What is the historical volume? No. Only (a) Classification & tagging; and (b) Extraction Is digitizing the physical documents 3 - Overview Scope A & B of required data points from documents of interest are also in scope? in scope What is the source of document Ingestion will be through multiple applications or the ingestion? Is it DMS and Cloud DMS through APIs. Will need the flexibility to ingest 4.1>A.1 Ingestion Scope A & B Storage? Will there be manual or documents through cloud storage if required. email feeds as well? Printed forms (proposal, servicing requests etc) in which requests come can be in (a) English, (b) Vernacular or (c) bilingual - English & Vernacular. A majority of the KYC documents, Bank Statements, ITRs, Medical test reports, Hospital discharge summaries, Medical Prescriptions & other documents will be in English. 4.1>A.1 Document What languages will the documents Scope A & B be in? Ingestion Some documents (like an FIR, Death Certificate, A domicile certificate issued by a local municipality etc) could be in vernacular or be bilingual i.e. English &

Vernacular

While Support for English is mandatory, language detection and/or OCR support for other Indian Languages is a good to have capability



	Apne live. Apno ke live. Communication Email IDs - operations.solution@sbilife.co.in, ramu.gudimetla@sbilife.co.in, rajnish.sengupta@sbilife.co.in							
SI. No.	Page no	Topic	RFP Section	Nature of queries	Remarks from Bidders	Remarks from SBIL		
6	-	-	4.1>A.4 Understand & Extract	What kind of details are required to capture from QR or Bar code? Can you please share any sample?	Scope A & B	Depends on the context and nature of the document. Typical examples are the details contained in the QR codes on death certificates which either contain a url or the details of the deceased (name, date of death, reg no etc). Samples of a few death certificates shall be shared		
7	-	-	4.1>A.10 Reporting	What is the total count of report and dashboards to be created?	Scope A & B	Details of the out of the box reporting capabilities and dashboards supported by the solution must be detailed in the technical proposal submitted by the bidders. The following basic reports are expected to be mandatorily present - Job Statistics - Processed, Pipeline, Time taken, Batch job status, HITL/QC pipeline - Volume analysis - Trends, peak volumes, document wise analysis etc - Quality Analysis - Accuracy rates- Document wise, exception analysis & Human correction logs		
8	-	-	4.1>A.10 Reporting	Please share the BI tool to be used for reporting and dashboarding	Scope A & B	Reporting should be supported by the proposed solution. Additionally using of other external BI Tools if required should be supported		
9	-	-	4.1>A.2 Image Preprocessing	What is the minimum dpi to be expected from the documents?	Scope A & B	The expected minimium DPI is 200		
10	-	-	9.1 Eligibility Evaluation	Having ISO 9001 and ISO 270001 is mandatory requirement?	Scope A & B	No. But these certifications will be preferred shall be a part of the evaluation criteria with appropriate weightage		
11	7	RFP for procurement of Intelligent Document Processing Solution	3. Overview	Q 1. What are the different workflow solutions? Q 2. What is the source & format for the IDP solution for ingestion?		Refer response to query 4		



	e liye. Apno ke	Com		 operations.solution@sbilife.co.in, r 	amu.gudimetla@sbilife.co.in, rajnish	. .
SI. No.	Page no		RFP Section	Nature of queries	Remarks from Bidders	Remarks from SBIL
12	7	RFP for procurement of Intelligent Document Processing Solution	3. Overview	What are the current systems being used for manually processing transactions? Request to provide details about these systems at a high level.		Data capture from different documents is done by human users using a variety of applications. It is expected that the proposed solution supports data input and output in multiple methods as detailed in the RFP
13	7	RFP for procurement of Intelligent Document Processing Solution	3. Overview, Point a	(a) convert physical documents to editable digital versions Q 1. Whether hardcopy will be provided or the softcopy will be given to digitize? Q 2. What will be the percentage of physical and scanned document?		Q1) Only Soft copies of documents will be provided for processing - either as scanned images or PDFs. Q2) Not applicable
14	7	RFP for procurement of Intelligent Document Processing Solution	3. Overview	What third-party solutions are you using for document classification and extraction?		Specifics are out of scope of the current context since the proposed solution is not expected to interact with any such solutions
15	7	RFP for procurement of Intelligent Document Processing Solution	3. Overview, Point b	Q 1. What are the different Databases and online systems wherein integration is required? Q 2. Do you need the data posting to the online application to be done using Bot?		Refer response to query 4 No Bots required
16	8	RFP for procurement of Intelligent Document Processing Solution		Ingestion: What are different modes expected for the IDP solution to ingest the document?		Refer response to query 4
17	8	RFP for procurement of Intelligent Document Processing Solution		Integration: Please list all upstream and downstream systems to be integrated with a brief description		Refer response to query 4



	Apne live. Apno ke live. Communication Email IDs - operations.solution@sbilife.co.in, ramu.gudimetla@sbilife.co.in, rajnish.sengupta@sbilife.co.in						
SI. No.	Page no	Topic	RFP Section	Nature of queries	Remarks from Bidders	Remarks from SBIL	
18	8	RFP for procurement of Intelligent Document Processing Solution		Medical Document Analytics: What kind of analytics are you looking for in the context of Underwriting & claims processing?		Please refer section 4.1.B.5 of the RFP for an indicative list. Availability of any other analytical features either out of the box or as part of the product / solution ecosystem of the bidder which can be integrated with the solution will be viewed preferably	
19	9	RFP for procurement of Intelligent Document Processing Solution	4.1. Solution Capabilities, point A.1	Images (all major file formats including multipage tiff) Q 1. What are the different formats expected?		pdf, multipage tiff, jpeg, bmp, png, gif The solution is expected to process any new type of images / formats getting introduced time to time.	
20	9	RFP for procurement of Intelligent Document Processing Solution	4.1. Solution Capabilities, point A.1	Q 1. What will be the percentage of the handwritten document and scanned documents? Q 2. What is the expected KPI on the accuracy level for data extraction of handwritten documents?		Q1) Handwritten to Printed Documents ratio varies depending on the context. For onboarding - ~ 1 : 15 For Claims - ~ 1:5 For Other Requests - ~ 1:10 Most of the handwritten documents are of the following nature (1) Structured pre-printed forms for requesting a service or filing a claim- Information handwritten is usually bound by gridlines and contextual. (2) Medical Prescriptions or Hospital treatment papers - Content is contextual Q2) If the document is beign subjected to a QC activity as part of the managed services, then the accuracy level expected shall be 99.9%. Else, no specific benchmark has been specified currently. The accuracy levels however shall be viewed relative to the other competitive solutions being evaluated under the RFP	



Responses to SBIL Pre -bid queries - IDP Solutions Ds - operations solution Column

	Apne live. Apno ke live. Communication Email IDs - operations.solution@sbilife.co.in, ramu.gudimetla@sbilife.co.in, rajnish.sengupta@sbilife.co.in							
SI. No.	Page no	Topic	RFP Section	Nature of queries	Remarks from Bidders	Remarks from SBIL		
21	9	RFP for procurement of Intelligent Document Processing Solution	section 4.1 A	How much weightage for optional requirements?		The weightage is relative to the capabilities demonstrated by other competitive solutions during evaluation.		
22	9	RFP for procurement of Intelligent Document Processing Solution	section 4.1 A.1	Q 1. Which cloud are you using currently? Q 2. Can we give us the high-level IT landscape?		No IDP solution is being used currently. The participants may propose any CSP subject to meeting the cloud security policies of SBI Life.		
23	10	RFP for procurement of Intelligent Document Processing Solution	A.4. Understand & Extract	There is no section 4.1.3. Please confirm whether the reference is to section 4.1.A.3		Yes. The referece to section 4.1.3 be read as 4.1.A.3		
24	12	RFP for procurement of Intelligent Document Processing Solution	4.1. Solution Capabilities, point A.10	Integrating with third party reporting and Business Intelligence tools Q 1. Do you have any BI tools? Q 2. Can you advise what is expected?		Reporting should be supported by the proposed solution. Additionally using of other external BI Tools if required should be supported		
25	13	RFP for procurement of Intelligent Document Processing Solution	Point 9	Any support for special input types Graphs, Charts, Technical drawings etc Q 1. Can you tell us the use case for this requirement?		This is a good to have feature. One immediate use case is to be able to extract past test values which are usually given as a trend in a Graphs or Charts by most diagnostic labs in a medical test report if previous instances of the same test were also found with them for that client		
26	13	RFP for procurement of Intelligent Document Processing Solution	A11. Point 6.a	As per our understanding, IDP will be integrated with your systems. We have our inbuilt workflow that will meet your requirements. Q 1. Where do you see the use case for workflow designer?		The workflow provided by the solution is capable of delivering the functional requirements as per the RFP scope. Availability of a workflow designer which can enable quick changes to the existing workflow to accommodate any future change requests will be preferred.		



	e liye. Apno ke	Com		- operations.solution@sbilife.co.in,		
SI. No.	Page no	Topic	RFP Section	Nature of queries	Remarks from Bidders	Remarks from SBIL
27	13	RFP for procurement of Intelligent Document Processing Solution	A11. Point 13	Can you tell us the use case for analyzing the bank statement?		The analysis of the bank statement is primarily required to be able to flag/tag different types of fund inflows and outflows to be able to identify if a specific set of inflows/outflows are present. Some examples could be to flag inflows on account of Salary credits, to flag outflows in favor of Insurance premiums/ Mutual fund SIPs/ Medical or hospital payments etc
28	14	RFP for procurement of Intelligent Document Processing Solution	A.11	Are you referring to B.10 and not A.11. Please confirm		Yes. The reference to section A.11 in Section 4.1.B on page 14 may please be read as B.10
29	13	RFP for procurement of Intelligent Document Processing Solution	A.11. Point 11	"Indian Language Support for OCR and/or ICR". Q 1. Can you advise what are the different languages expected for the IDP solution? Q 2. What is the percentage wise breakup of English and other language		Q1. This is a good to have feature. Support for major languages like Hindi, Tamil, Telugu, Bengali etc would be an advantage Q2. This could vary and cannot be responded to definitively. 90:10 would be a good approximation. Also refer to response to query no 5 for related additional info
30	16	RFP for procurement of Intelligent Document Processing Solution	B.4. Understand & Extract	There is no section 4.1.3. Please confirm whether the reference is to section 4.1.A.3		Yes. The referece to section 4.1.3 be read as 4.1.A.3
31	17	RFP for procurement of Intelligent Document Processing Solution	B.5 validation	Will you provide the required dictionaries or expect us to work on it?		Considering that the solution for scope B is required to be a specialized one for handling medical documents and data, an out of the box support for any of the widely used and industry accepted ontologies and/or taxonomies like ICD-10, RxNorm etc is preferred. If Out of the Box support is NOT available, ability to do so will have to be demonstrated



	e liye. Apno ke	Com		- operations.solution@sbilife.co.in, r		
SI. No.	Page no		RFP Section	Nature of queries	Remarks from Bidders	Remarks from SBIL
32	19	RFP for procurement of Intelligent Document Processing Solution	b.10.2	Can you explain the use case for this requirement?		This is intended to aid the underwriting and/or claim assessment of the case
33	20	RFP for procurement of Intelligent Document Processing Solution	4.4 Professional Services for QC and HITL	Q 1. We assume 99.9% accuracy is at field level. Please confirm Q 2. Can you provide the volumes/peak volumes document type-wise? Q 3. Do you need an SLA of one hour for all documents? We will require more clarity on this.		Q1. Yes Q2. The volume varies based on the seasonality of the transactions. A peak daily document volume of 1 - 1.5 lakhs can be expected in peak months. PLEASES NOTE THAT NO VOLUME GUARANTEES ARE PROVIDED Q3. Yes for all documents subjected to a QC / HITL activity.
34	20	RFP for procurement of Intelligent Document Processing Solution	4.4 Professional Services for QC and HITL	Q 1. What is the expected peak volume with the number of pages in 1 hour? Q 2. Can you provide volumes for each document type? Q 3. What will be the daily frequency of volume inflow? Q 4. What is the volume growth year on year?		The volume varies based on the seasonality of the transactions. A peak daily document volume of 1 - 1.5 lakhs can be expected in peak months. PLEASES NOTE THAT NO VOLUME GUARANTEES ARE PROVIDED
35	20	RFP for procurement of Intelligent Document Processing Solution	4.4 Professional Services for QC and HITL	How many pages on an average will be received per case: Scope A - IDP Scope B - Medical Digitization		The volume varies based on the seasonality of the transactions. A peak daily document volume of 1 - 1.5 lakhs can be expected in peak months. PLEASES NOTE THAT NO VOLUME GUARANTEES ARE PROVIDED
36	20	RFP for procurement of Intelligent Document Processing Solution	7.1 Regulatory & Mandatory Requirements	Can you provide your Outsourcing policy and IS policy?		Not at this point of time. All the requirements as per these policies are already included in the RFP scope as relevant annexures.



	Apne live. Apno ke live. Communication Email IDs - operations.solution@sbilife.co.in, ramu.gudimetla@sbilife.co.in, rajnish.sengupta@sbilife.co.in							
Sl. No.	Page no	Topic	RFP Section	Nature of queries	Remarks from Bidders	Remarks from SBIL		
37	41	RFP for procurement of Intelligent Document Processing Solution	Chapter 6 Data Security Measures and IT & IS Policy Framework	Due Diligence Checklist attached with this RFP to be answered & submitted? Can we get the Due Diligence Checklist?		No specific format is present. Please provide this as a general checklist as a top sheet in the technical proposal confirming that all requirements including annexures and supporting documents as sought in the RFP for the technical proposal submission have been complied with.		
38	52	RFP for procurement of Intelligent Document Processing Solution	Point 23	What are the RTO and RPO expectations?		The participants are expected to meet the SLAs set by SBI Life and RTO / RPO to be planned accordingly.		
39	1	POC - Scope A- IDP		Sbi proposal form & Life claim form: Please provide samples for these two forms for POC.		Samples have been shared by mail to all prospective bidders who have submitted NDA		
40	3	POC - Scope A- IDP		There is Medical report mentioned in the table which is not valid for this PoC		Classification of the document as a "Medical test report" is in scope for Scope A. Extraction and/or validation of data fields and their subsequent analysis is NOT as that is the subject matter for scope B.		
41	1	POC - Scope B- Medical Document & Analytics		MER form - printed and handwritten: Please provide samples for these Two forms for POC.		Samples have been shared by mail to all prospective bidders who have submitted NDA		
42	2	POC - Scope B- Medical Document & Analytics		Can you advise why HTML format is required?		This is a requirement specific to the POC and is intended to aid comprehension and improve ease of evaluation by the committee. Any other alternative methodologies (ex creating a PDF or MS Word document as output) to provide a structured and formatted presentation of the data extracted and other aspects as mentioned in the POC Scope will also be acceptable		



Apn	e liye. Apno ke	liye. Com	munication Email IDs	- operations.solution@sbilife.co.in, r	amu.gudimetla@sbilife.co.in, rajnish	.sengupta@sbilife.co.in
SI. No.	Page no	Topic	RFP Section	Nature of queries	Remarks from Bidders	Remarks from SBIL
43	2	POC - Scope B- Medical Document & Analytics	4.e	% Match for name match: Do you use name matching methods to see the % of name matches? Kindly provide the details of the same to us.		Currently some inhouse algorithms and python libraries are used. The specifics of the methods currently used are outside of the RFP scope. Please specify if the proposed solution can support this and if yes, provide details and demonstrate the same in the POC
44		General		Will there be any significant addition to the list of documents in the near future		No commitments can be provided about the same. It is expected that the solution is versatile enough and the bidder has the resourc capability to support the training and configuration of additional structured and unstructured document types as and when required in future.
45		General		Will there be any pattern to identify the document basis filenames to speed up the process		Not always. Can be presumed as "NO" for the purpose of the RFP. You can mention methods or aspects which, if present, can be used to optimize the performance of the proposed solution
46	54	RFP for procurement of Intelligent Document Processing Solution	Annexure VI - Point 32	Is there any alternative to consider for CIS (Center for Internet Security) Benchmarks?		No. This clause is as per the "Information Security Requirements for Third Party Document V3.3" and also Industry best standards.
47	55	RFP for procurement of Intelligent Document Processing Solution	Annexure VII - Point 5	Is there any alternative to consider for WAF? Or can this be optional?		This clause is as per the "Information Security Requirements for Third Party Document V3.3" and also Industry best standards



	e liye. Apno ke	Com			amu.gudimetla@sbilife.co.in, rajnish	.sengupta@sbilife.co.in
SI. No.	Page no	Topic	RFP Section	Nature of queries	Remarks from Bidders	Remarks from SBIL
48	-	Annexure VI- A & B - Mandatory Information Security Requirements	Encryption keys used to encrypt SBI Life data in the Cloud shall be in the custody of SBI Life	Will the keys be in a vault, if yes, which one. Will SBI provide APIs to use the keys from the vault, or an ability for SBI team to provide the keys from a front-end suffice.		Currently SBIL does not use any vault. Here asymmetric key encryption will be used. The vendor to use the public key for encryption and SBIL will be using its private key for decryption.
49	-	Annexure VI- A & B - Mandatory Information Security Requirements	Ensure that logs are in tamper resistant stores for accurate legal and forensic analysis. For e.g.: The use of write-once devices, separation of servers used to store logs from application servers and access controls to servers storing logs are critical aspects of this requirement. Database Activity Monitoring tools should be deployed for SBI Life systems/applications and the logs & alerts shall be sent to SBI Life, upon request. This tool shall be integrated with SIEM /alternate logging tool.	What kind of monitoring and what kind of alerts are expected in this case. This info is required to determine the tools for the same. For how long are the logs to be stored in tamper resistant stores?		The alerts such as any authorized event, access, incident etc. Basis the clause no 9.8.8 of the "Information Security Requirements for Third Party Document V3.3" and also Industry best standards the logs should be stored for not less than 180 days.
50	-	Annexure VI- A & B - Mandatory Information Security Requirements		In case SBI Life would like to monitor the systems/ applications /database through its own SIEM or PIM or DAM or any other methodology then the service provider needs to provide required access and support for integration.		This is required only in case SBI Life decides to implement its own monitoring mechanism through its SIEM / DAM. The implementation cost for the integration may be shown separately as per Man Day cost in the commercials as a separate item.



Communication Email IDs - operations.solution@sbilife.co.in, ramu.gudimetla@sbilife.co.in, rajnish.sengupta@sbilife.co.in **RFP Section Remarks from SBIL** SI. No. Page no Topic Nature of gueries Remarks from Bidders Annexure VI- C & D - Mandatory Is it ok to host our solution on The participants may propose any CSP subject to 51 Cloud Security & Microsoft Azure as CSP? meeting the cloud security policies of SBI Life. Compliance Controls - SaaS Annexure VI- A & We expect the participants not to store any data at B - Mandatory Since this is the transient system, their end, but in case the data to be maintained for QC. 52 Information how long the data should be the data to be purged once the output is shared with stored? Security SBI Life Requirements Hardware & Is there any preferred Cloud Service NO. The participants may propose any CSP subject to 53 System software, General Query Provider (CSP) for Hosting? meeting the cloud security policies of SBI Life. Hosting Hardware & As per the requirement, the IDP solution to read the Any In-house data residency 54 System software, General Query documents and return the values through API which requirement? Hosting will be stored in SBI Life DB. Testing & Prod environment required. The participants Hardware & Specify the number of environments 55 System software. required to be installed [Dev, SIT/ General Query to decide on the DR / HA environments depending on Hosting UAT, Prod, DR1 meeting the SLAs set by SBI Life Hardware & Is there a requirement to migrate NO 56 System software, the Historical data? If YES, then how General Query Hosting many years of data to be migrated? Ingestion will be through multiple applications or the DMS through APIs. Will need the flexibility to ingest Hardware & Please mention the total number of documents through cloud storage if required. 57 System software, Users and concurrent users of the General Query Hosting system A maximum concurrency of 100 documents can be assumed The volume varies based on the seasonality of the Please share us the Annual transactions. A peak daily document volume of 1 - 1.5 Hardware & transaction volume details for lakhs can be expected in peak months. 58 System software. General Query current year and future projections Hosting for next 3 years PLEASES NOTE THAT NO VOLUME GUARANTEES ARE

PROVIDED



	e liye. Apno ke		munication Email IDs	- operations.solution@sbilife.co.in, r	ramu.gudimetla@sbilife.co.in, rajnish	.sengupta@sbilife.co.in
SI. No.	Page no	Topic	RFP Section	Nature of queries	Remarks from Bidders	Remarks from SBIL
59	-	Hardware & System software, Hosting		What would be the expected File size of each transactions & approx. number of documents, images for each transaction	General Query	Average file sizes can be taken as 1 MB with a maximum size of 3 MB in the context of Medical and claim documents The volume varies based on the seasonality of the transactions. A peak daily document volume of 1 - 1.5 lakhs can be expected in peak months.
						PLEASES NOTE THAT NO VOLUME GUARANTEES ARE PROVIDED 1. VA& PT, Code review are mandatory and please refer
60	-	Hardware & System software, Hosting		Is there any specific requirement for performance testing and VAPT before Go-Live?	General Query	the IT requirements (Annex VII) 2. Performance measurement is part of SLA managemnet.
61	-	Hardware & System software, Hosting		Please confirm whether Production requires High availability (Horizontal clustering)	General Query	The participants to decide on the DR / HA environments depending on meeting the SLAs set by SBI Life
62	-	Hardware & System software, Hosting		Please confirm whether DR requires Active-Active/ Active-Passive?	General Query	The participants to decide on the DR / HA environments depending on meeting the SLAs set by SBI Life
63	-	Product/ Solution		Please specify the distribution channels required e.g., Agents, Banca, Direct Customers, Aggregators etc.,	General Query	Not relevant to the context of the RFP. Documents which are required to be processed by the solution are of similar nature irrespective of the distribution channel
64	-	Product/ Solution		Please mention the Average indivual file size	General Query	Average file sizes can be taken as 1 MB with a maximum size of 3 MB in the context of Medical and claim documents
65	-	Product/ Solution		Please mention the Total count of files	General Query	The volume varies based on the seasonality of the transactions. A peak daily document volume of 1 - 1.5 lakhs can be expected in peak months. PLEASES NOTE THAT NO VOLUME GUARANTEES ARE PROVIDED



Apne	e liye. Apno ke	liye. Com			ramu.gudimetla@sbilife.co.in, rajnish	
SI. No.	Page no	Topic	RFP Section	Nature of queries	Remarks from Bidders	Remarks from SBIL
66	-	Product/ Solution		Please mention the % of scanned documents and digital documents	General Query	It is presumed that Scanned documents refer to scanned images including those captured using mobile device cameras and digital documents refers to pdfs files. Around 98% of the documents would be scanned documents.
67	-	Product/ Solution		Please mention the % of Handwritten documents	General Query	Refer to response to query no 20
				What are the anticipated files that		Typically the documents which get combined into a single file are In a claims context Claim Form, - PAN, - KYC, and Death Certificate
68	-	Product/ Solution		can be expected within single document?	General Query	In an onboarding context - PAN & KYC KYC means one of the following - Aadhaar, Voter ID Card, Passport or Driving License
69	-	Product/ Solution		What are the expected report templates? Should there be any kind of realtime data exchange with any downstream systems? What are the preferred mode of integration?	General Query	1) Details of the out of the box reporting capabilities and dashboards supported by the solution must be detailed in the technical proposal submitted by the bidders. The following basic reports are expected to be mandatorily present - Job Statistics - Processed, Pipeline, Time taken, Batch job status, HITL/QC pipeline - Volume analysis - Trends, peak volumes, document wise analysis etc - Quality Analysis - Accuracy rates- Document wise, exception analysis & Human correction logs 2) Yes. 3) APIS & SFTP
70	-	Implementation		What is the preferred implementation methodology, Agile or Waterfall or Hybrid?	General Query	The participants should ensure that the solution will be implemented as per the timelines set by SBI Life

OS	O SBI Life		Responses to SBIL Pre -bid queries - IDP Solutions						
	e liye. Apno ke		munication Email IDs	- operations.solution@sbilife.co.in,	.sengupta@sbilife.co.in				
SI. No.	Page no	Topic	RFP Section	Nature of queries	Remarks from Bidders	Remarks from SBIL			
71	-	Implementation		What will be the expected Go-Live?	General Query	Go Live in a span of 60 to 90 days is expected. The participant should commit to co-ordinate for time bound implementation & successful commissioning of the solution Also, the technical architecture, proposed implementation plan / timelines and approach & methodologies for governance & governance structure are required to be included in the technical proposal			
						Yes. The requirement is to have APIs from the participants			

General Query

for uploading the images and returing the field values

implementation for pushing the field values into SBI

APIs from SBI Life will be planned during

Life DB post QC

from the images. In case of QC through Human In Loop,

Is there any existing API Gateway

which we can leverage on for

integration?

72

Integration



SI. No.	Page no	Topic	RFP Section	Nature of queries	Remarks from Bidders	Remarks from SBIL
73	31		Section 15.4 Empanelment of Service Provider(s) and Exit There shall be penalty on non- adherence to service deliverables such as turnaround time, non-availability of services in absence of manpower or breakdown/ non- availability of systems or deployment of non- payroll staff on the services etc.	How this will be calculated? Please	RFP for procurement of Intelligent Document Processing Solution	This will be detailed in the SLA and will be as mutually agreed to
74	37		0 ,		RFP for procurement of Intelligent Document Processing Solution	Yes considering that the solution shall be provided on a SaaS model. It is however expected that permission of SBI Life is obtained before using any explicit customizations or developments done specifically for SBI Life are shared and/or demonstrated to any third parties.



Apn	e liye. Apno ke	Communication Email IDs - operations.solution@sbilife.co.in, ramu.gudimetla@sbilife.co.in, rajnish.sengupta@sbilife.co.in						
SI. No.	Page no	RFP Section	Nature of queries	Remarks from Bidders	Remarks from SBIL			
75	21	Eligibility Criteria	Is there any Eligibility Criteria where the bidder must have an average turnover of minimum value during last 03 (three) financial years	Generic	Eligibility criteria are as spelt out in Section 8			
76	21	Generic	Once selected, will the selected vendor be required to furnish a Performance Bank Guarantee. If so, please provide the amount and the duration of the Bank Guarantee.	Generic	No			
77	7	3. Overview	To which processes of SBI Life would the IDP solution be used for. Ex. On-boarding of new customers, Financial or medical underwriting, death claims etc?	Generic	Onboarding, Financial & Medical Underwriting, Death Claim Processing, Living Benefit (Maturity, Money Back, Annuities) payment processing, Policy Owner Service Request processing (Nomination, assignment, contact details change, address change, frequency change etc)			
78	7	3. Overview	Will this solution be used for live cases during the real time processing, live cases in bulk (say once a day/week etc.) or for historic data. If it is multiple of these use cases, please provide details.	Generic	Both use cases exist. Solution is expected to be deployed for serving both live use cases (for example documents captured through self service or assisted service applications or webportals or chatbots) as well as those which are near realtime or scheduled processes thus it must be capable of supporting both realtime and batch processing capabilities			
79	7	3. Overview	Can you please provide estimated monthly volumes for each of the use cases that the solution is expected to process?	Generic	The volume varies based on the seasonality of the transactions. A peak daily document volume of 1 - 1.5 lakhs can be expected in peak months. PLEASES NOTE THAT NO VOLUME GUARANTEES ARE PROVIDED			



least 99.9%.

O SBI Life		e	Responses to SBIL Pre -bid queries - IDP Solutions							
		ye. Apno ke		Communication Email IDs - operations.solution@sbilife.co.in, ramu.gudimetla@sbilife.co.in, rajnish.sengupta@sbilife.co.in						
SI. I	No. Pa	age no	Topic	RFP Section	Nature of queries	Remarks from Bidders	Remarks from SBIL			
86	20	0		for Quality Control and to handle the	Does the TAT requirement of 1 hour apply to all the use cases and scenarios that this solution is expected to solve or for specific cases? If so, please provide the details.	Generic	Yes for all documents subjected to a QC / HITL activity.			



	liye. Apno ke		Communication Email IDs - operations.solution@sbilife.co.in, ramu.gudimetla@sbilife.co.in, rajnish.sengupta@sbilife.co.in					
SI. No.	Page no	Topic	RFP Section	Nature of queries	Remarks from Bidders	Remarks from SBIL		
81	20		managed services for Quality Control and to handle the exceptions from the data extraction	What would be the operational expectations within the TAT or 1 hour? Does it encompass the time taken for the entire processing of all the documents in a single budle, along with all the extraction and verification?	Generic	1) please clarify the query 2) Yes. This will be the total time taken till providing the output of the processing for all documents where a QC / HITL activity is done.		
82	POC Scope A		Validation, Capture and tagging of data from documents	Please provide the differences between Extraction and Capture of data. Can you provide some examples to explain the requirement?	Scope A	For the purpose of the POC, the requierment is to identify the data points of interest in the document, extract them, validate the data extracted to improve their accuracy (using domain specific validations including field attributes - field type, length of field, date value; data dictionaries or other methods where feasible) and present the values extracted tagged against the respective field names as mentioned in the POC Scope against each document type Capture was used to refer to the ability to ingest the inptu files for processing.		



Communication Email IDs - operations.solution@sbilife.co.in, ramu.gudimetla@sbilife.co.in, rajnish.sengupta@sbilife.co.in **RFP Section** Remarks from SBIL SI. No. Page no Topic Nature of gueries Remarks from Bidders For the purpose of the POC, the requierment is to identify the data points of interest in the document, extract them, validate the data extracted to improve their accuracy (using domain specific validations 5) Extraction, including field attributes - field type, length of field, Please provide details on what POC Validation, Capture date value; data dictionaries or other methods where 83 Tagging of data means in this Scope A Scope A and tagging of data feasible) and present the values extracted tagged requirement. from documents against the respective field names as mentioned in the POC Scope against each document type Capture was used to refer to the ability to ingest the inptu files for processing. 1. You can mention in detail the product capabilities 1. For face match we require each **Document Ingestion** and the limitations if any in your technical proposal document having only 1 face - a. to accept two respectively, 1 to many match is a documents as input 2. Yes. It is expected that the solution is capable of part of Product Roadmap 2. For face b. to accept a handling compound documents i.e. wherein a single pdf match we require each document compound or multipage tiff is having more than one document 84 having only 1 face respectively, 1 to Scope A document (PDF with type. The solution is expected to identify different many match is a part of Product more than one document types, classify them and also store them as Roadmap. Do we need to support document contained individual files multiple documents in the same in same or different PDF for the Products marked as 3. There are no documents marked as "No" in the POC pages) "No"? scope for Scope A.



Apne live. Apno ke live. Communication Email IDs - operations.solution@sbilife.co.in, ramu.gudimetla@sbilife.co.in, rajnish.sengupta@sbilife.co.in						
Sl. No.	Page no	Topic	RFP Section	Nature of queries	Remarks from Bidders	Remarks from SBIL
85	1		1. Create a new pdf file as output with a distinct file name for each of the above documents as found in the single input file 2. c. If more than one document is found on the same page, then the relevant document	1. For masked Aadhaar images, we can provide the output in single file of all the Aadhaar cards masked but we will not retain the file name. File name will be of Karza requestID. Check on how it is applicable for other docs except Aadhaar 2. For masked Aadhaar images, we can provide the output in single file of all the Aadhaar cards masked but we will not retain the file name. File name will be of Karza requestID. Check on how it is applicable for other docs except Aadhaar	Scope A	The query and the context provided are not coherent. The expectation with respect to handling of compound documents is as spelt out in the RFP i.e. "Create separate files and index accordingly if more than one document is present in a PDF or multipage tiff" The feature for Redaction of personally identifiable information (PII) and sensitive data as per configuration and Out of the box support for Aadhaar number identification & Masking shall be regarded as good to have and differentiating factors. Masking may be requried for Aadhaar numbers or any other specified PII information depending on the business case. Availability or otherwise of the support for these features and Specifics / practical aspects of implementation, if any, may please be provided in the responses to the RFP.
86	1		Extraction, Validation, Capture and tagging of data from documents 1. Extraction / Tagging 2. Capture	1. Please elaborate more on the tagging & 2. What does it mean by capture in clause here?	Scope A	For the purpose of the POC, the requierment is to identify the data points of interest in the document, extract them, validate the data extracted to improve their accuracy (using domain specific validations including field attributes - field type, length of field, date value; data dictionaries or other methods where feasible) and present the values extracted tagged against the respective field names as mentioned in the POC Scope against each document type Capture was used to refer to the ability to ingest the inptu files for processing.



Communication Email IDs - operations.solution@sbilife.co.in, ramu.gudimetla@sbilife.co.in, rajnish.sengupta@sbilife.co.in **Remarks from SBIL** SI. No. Page no Topic **RFP Section** Nature of gueries Remarks from Bidders Parameters to 1. Accuracy can be calculated as per Showcase through the samples that will be POC shared/used by SBI Life team 2. Queries 1, 2 and 3 appear to be statements. Any 1. Accuracy of Accuracy can be calculated as per limitations in demonstrating the features sought in the classification of the samples that will be POC may be spelt out during the POC. medical & KYC shared/used by SBI Life team. For documents KYC OCR : Applicable for printed For Query 4 - It is clarified that the statement "Accurac 2.Accuracy of data text. For Cheque OCR: Check with of data extracted - Medical & KYC" in the context of extracted – Medical Perfios 3. Accuracy can be POC for Scope A be read as applicable only in relation & KYC (Printed Text calculated as per the samples that to the documents included in scope for the POC. & Handwritten Text) will be shared/used by SBI Life 3. Accuracy of team. If required, we can share the Scope A KYC documents specified are generic ones used widely identification & accuracy stats of last run (do in India and there should be no dependency on specific tagging of named mention that the numbers are samples from SBIL. entities 4. Creation constantly being improved due to of summary sheet & regular model training/updates on Query 5) Yes. Replicating the facial images considered the algorithm) 4. Do-able if SBI Life grouping of tests as for matching and the corresponding score are both per SBIL grouping 5. provides samples to Karza FOR poc expected to be showcased in the output to aid ease of **Human Face** 5. For face matching we extract the evaluation during the POC. If any limitations exist, you detection & images for processing but do not may use any other workaround methods as may be extraction 6. Facial provide the same in output. Do they appropriate to your solution. & Name match need the extracted image from the document? accuracy



O S	BI Lif		Responses to SBIL Pre -bid queries - IDP Solutions					
SI. No.	Page no	RFP Section	 operations.solution@sbilife.co.in, r Nature of queries 		.sengupta@sbilife.co.in Remarks from SBIL			
88	1	from KYC Documents - 1. Type of Document 2. ID number 3. Name of the document 4. % Match with name of KYC dcoument as per Medical Report	1. What is the difference in type of document & Name of the document 2. Do you need ID number in specific format/masked digits (Specially for Aadhar) 3. Do they need the file name of the uploaded document? Will need more clarity 4. Can be leverage using name match	Scope B	1. Type of document is referred to indicate the output of the classification & tagging of a document that the proposed solution does. The wording is "Name ON the document" (and not "OF") which in the context of a KYC document implies the name of the document holder 2. No specific format is needed for the purpose of the POC. Masked as well as unmasked output will have to be provided to showcase the capability of the solution to accomplish masking of any of the extracted data points. 3. Can be included for clarity and aid ease of comprehension during the POC 4. Components and services that are sought to be packaged into the proposed solution and the solution design are a matter of discretion of the bidders. You should be able to showcase that the solution provides the functionality sought. 5. This is a requirement specific to the POC and is intended to aid comprehension and improve ease of evaluation by the committee. Any other alternative methodologies (ex creating a PDF or MS Word document as output) to provide a structured and formatted presentation of the data extracted and other aspects as mentioned in the POC Scope will also be acceptable For the output formats expected from the solution in the live implementation, refer the RFP document			
89	49	Password Policy of SBI Life, Data Encryption/Protecti on requirement of SBI Life, Sharing of Background Verification of its personnel, working on SBI Life project	The highlighted requirement can be complied in-case of dedicated deployment.	Annexure - VI – Mandatory "Information Security Requirements" Criteria	Please submit this information as part of your responses to the RFP			

O SBI Life		e de	Responses to SBIL Pre -bid queries - IDP Solutions							
Арі	Apne liye. Apno ke liye.		Communication Email IDs - operations.solution@sbilife.co.in, ramu.gudimetla@sbilife.co.in, rajnish.sengupta@sbilife.co.in							
SI. No.	Page no	Topic	RFP Section	Nature of queries	Remarks from Bidders	Remarks from SBIL				
90	51		of business e.g. ISO 27001, ISO 27017 ISO 22301, CSA Star, SOC2 preferably etc. If the CSP/SI/ Participant(s) is not certified, then they		Annexure - VI – Mandatory "Information Security Requirements" Criteria	Please submit this information as part of your responses to the RFP				



O SBI Life		e	Responses to SBIL Pre -bid queries - IDP Solutions						
Apn	e liye. Apno ke	liye.			mu.gudimetla@sbilife.co.in, rajnish.sengupta@sbilife.co.in				
SI. No.	Page no	Topic		Nature of queries	Remarks from Bidders	Remarks from SBIL			
91	52		Processing Facility, supplied to/used by SBI Life by the	1)We conduct Independent Grey Box security assessment as standard practice in the industry. 2) As per the current practice we share the self-signed certificate on request basis. Hope that this is ok?	Annexure - VI – Mandatory "Information Security Requirements" Criteria	No. The security assessments should be conductedIndependently by Cert-In, empaneled Information Security service provider. This clause is as per the SBILife"Information Security Requirements for Third Party DocumentV3.3" and also IRDAI Guidelines.			
92	52		and RPO) supported by setup should meet SBI Life's	The requirement is subject to the services in scope and SBI policy. In case of Shared SaaS we have to follow Karza RTO and RPO which will be common for all the client on the platform. Hope this is ok?	I Information Security	Please submit this information as part of your responses to the RFP			



	e liye. Apno ke	liye. Com	munication Email IDs	- operations.solution@sbilife.co.in, r	ramu.gudimetla@sbilife.co.in, rajnish	.sengupta@sbilife.co.in
SI. No.	Page no	Topic		Nature of queries	Remarks from Bidders	Remarks from SBIL
93	53		changes to the application and related ICT infrastructure components, irrespective of the magnitude of the change, mandatory security testing including gray box, black box & white box / secure code review shall be conducted by the CSP / SI / Selected Participant(s) through an CERT-In empaneled information security service provider (ISSP). The Production move / change management shall be done after ensuring that the application is free of	nractice in the industry. Hone this is	Annexure - VI – Mandatory "Information Security Requirements" Criteria	No. The security assessments should be conductedIndependently by Cert-In, empaneled Information Security service provider. This clause is as per the SBILife"Information Security Requirements for Third Party DocumentV3.3" and also IRDAI Guidelines.
94			Clause 3	How type of Document format and the number of documents? Kindly confirm.	Overview	Refer the RFP for the different type of documents expected to be supported. The volume varies based on the seasonality of the transactions. A peak daily document volume of 1 - 1.5 lakhs can be expected in peak months. PLEASES NOTE THAT NO VOLUME GUARANTEES ARE PROVIDED



	e liye. Apno ke	liye. Com	munication Email IDs	- operations.solution@sbilife.co.in, r	amu.gudimetla@sbilife.co.in, rajnish	.sengupta@sbilife.co.in
Sl. No.	Page no	Topic	RFP Section	Nature of queries	Remarks from Bidders	Remarks from SBIL
95			3	How many expected types of roles in the workflow and there authenticational rights? Kindly confirm.	Overview	Two roles - Maker and Checker - can be assumed
96			4.1	What type of API you have for this ? Kindly confirm.	A7 Delivery and connectivity	Currently there is no IDP solution being used in SBI Life. The requirement is to have APIs from the participants for the IDP solution. Please refer IT requirements section.
97			4.1	Wheter will be provied access to back end data directly? Kindly confirm.	A7 Delivery and connectivity	No. Documents will be shared either through APIs or through SFTP
98			4.1	Do we have complete elimination of any limitation for any file extension. Kindly confirm.	A7 Delivery and connectivity	Yes. The solution is expected to process any new type of images / formats getting introduced time to time.
99			В7	Is it for BPM Workflow? Kindly confirm.	B7 Insight	Ingestion will be through multiple applications or the DMS through APIs. Will need the flexibility to ingest documents through cloud storage if required. Output should be passed back as response to the API or pushed into a database
100			В3	How we can understand the Business Rules? Kindly confirm.	B.3. Classification & Indexing	Will be spelt out at implementation stage. It is expected that the capability concerned exists in the proposed solution
101			В4	How we can test the HOL factor during POC with functional user? Kindly confirm.	B.4. Understand & Extract	If the reference is to HITL, it is not required to be showcased in the POC.
102			B5	Whether HOL will part of validation? Kindly confirm.	Validation	If the reference is to HITL, it is not required to be showcased in the POC.
103			12	Timeline for POC - Development, Testing & Deployment. Whether bidder can suggest on time? Kindly confirm.	12. Proof Of Concept (POC) & Technical Presentation	No. Since these are integral parts of the technical evaluation process, the timelines specified in the RFP may please be adhered to.



Apn	Apne liye. Apno ke liye.		munication Email IDs	- operations.solution@sbilife.co.in, r	.sengupta@sbilife.co.in	
SI. No.	Page no			Nature of queries		Remarks from SBIL
104				What will be the expected project timeline and start date? Kindly confirm.		As mentioned in the RFP, the participant should commit to co-ordinate for time bound implementation & successful commissioning of the solution The technical architecture, proposed implementation plan and approach & methodologies for governance & governance structure are required to be included in the technical proposal
105			3	Who will provide us the JSON output template format? Kindly suggest	Provide output as a JSON with Question Number, Response & Remarks corresponding to the question	For the purpose of the POC, you can use a format of your conveniece as long as the three data points sought to be extracted are showcased with proper labelling
106			Scope A		Does Bank have any specific tool in mind or is it going to be mix of technologies (IDP tools + Cognitive platforms). Please explain	No. It is expected that the bidders propose an existing solution that is already deployed and in use by similar entities. There could be multiple components making up the solution.
107			Scope A		All the steps mentioned in scope are part of POC. Kindly confirm	Yes.
108			Scope A		All the documents mentioned in scope are part of POC. Kindly confirm.	Yes. Some samples of the Proposal Form and Claim Form shall be shared in advance considering that these are specific to SBI Life. A few samples of the Death Certificates will also be shared considering that these may not be readily available unlike other documents



♀ S	O SBILIFE Apne liye. Apno ke liye.		Responses to SBIL Pre -bid queries - IDP Solutions Communication Email IDs - operations.solution@sbilife.co.in, ramu.gudimetla@sbilife.co.in, rajnish.sengupta@sbilife.co.in							
SI. No.	Page no	Topic	RFP Section	Nature of queries	Remarks from Bidders					
109			Scope A and B	How many types of PAN card part of POC. Kindly confirm. PAN Card for Resident Individuals PAN Card for Foreigners PAN Card for Indian Companies PAN Card for Foreign Corporates) What all variation of DL are part of POC What all type of Passport part of POC which all states death certificate are POC scope Which all Banks statement/ Cheque are in POC scope	KYC documents query	 For the purpose of the POC, PAN Card of a resident individual may be considered. The full scale implenentation must be able to support all four formats of PAN cards out of the box. Since it is expected that the solution proposed will be one that is already in use, support for most of these documents and their variants should already be present out of the box. Any specific formats that are not supported may be pointed out during the POC. 				
110			Scope B	How many labs report are in POC scope. Kindly confirm		2) Since it is expected that the solution proposed will be one that is already in use, support for most of the common laboratory tests used in the context of life insurance in India should already be present out of the box. Any specific test reports that are not supported may be pointed out during the POC.				
111			Scope B	Are there any variation in MER, ECG, TMT, CT Scan, MRI, X Ray reports, if yes then how many variation are in scope. Kindly confirm		Since it is expected that the solution proposed will be one that is already in use, support for most of the common laboratory tests used in the context of life insurance in India should already be present out of the box. Any specific test reports that are not supported may be				

pointed out during the POC.



Apn	e liye. Apno ke		Communication Email IDs - operations.solution@sbilife.co.in, ramu.gudimetla@sbilife.co.in, rajnish.sengupta@sbilife.co.in					
SI. No.	Page no	Topic	RFP Section	Nature of queries	Remarks from Bidders	Remarks from SBIL		
112			Scope B	How many variations of Medical Prescriptions are in scope. Kindly confirm		Cannot be spelt out as there are no "Universal" formats for medical prescriptions. The solution should be using AI/ML techniques and data models as appropriate to identify and extract information from medical documents intelligently.		
113			Scope B	How many hospitals discharge summary in scope. Kindly confirm		Cannot be spelt out as there are no "Universal" formats for medical prescriptions. The solution should be using AI/ML techniques and data models as appropriate to identify and extract information from medical documents intelligently.		
114			Scope B	How many different output formats are in scope, are we looking differnt output formats for differnt documents. Kindly confirm		For the purpose of the POC, output is expected as a formatted HTML or PDF The output from the medical test reports read is expected in the format prescribed at point 7, Output from the physical examination report (format of which shall be shared by SBIL in advance) is expected in the format prescribed at point 8 and the the details of the human faces identified from any KYC documents processed and a separate image (reference image) that are provided is expected in the format prescribed at point 9 Other aspects mentioned at points 3, 4 and 5 can be showcased in a manner convenient to the participant.		
115			Scope B	Need walkthrough as Point 7 output format and output formats mentioned in other points are different. Kindly confirm		Same as point 115		
116			Key Information	Request you to please extend the Bid submission by 2 week from the current date.		Will not be feasible		



(7) S	BILI1		munication Email IDa	Responses to SBIL Pre -bit	songunto Ochilifo so in	
SI. No.	Page no		RFP Section	Nature of queries	ramu.gudimetla@sbilife.co.in, rajnish Remarks from Bidders	.sengupta@sbiine.co.in Remarks from SBIL
117		·	Eligibility Criteria	At this current stage we have done POC's in BFSI and few are under development stage and Moreover IDP /DU as a solution is in the adoption phase across,hence we would request the team to allow us to BID the RFP without the same	Participants must have at least 2 clients in the BFSI sector in India who are using their solution/s that are being proposed	Please submit this information as part of your responses to the RFP
118	21		8(2)	(a) Pls confirm if the References can be Global (b) Can the reference be other than BFSI (c) Can References be from Bidder / OEM (d) Can Reference be given for Under Implementation. (e) Can we submit One reference.	Participants must have at least 2 clients in the BFSI sector in India who are using their solution/s that are being proposed	Please submit this information as part of your responses to the RFP These will be considered during evaluation of the proposals
119	42		Annexure II	As this is Software as Service Model we require minimum volume commitment.	No Volume Guarantees are provided by SBI Life	No Volume Guarantees are provided by SBI Life Approximate annual volumes for the use cases under pursuance currently are already mentioned in the RFP
120	21		General	Request to consider Proposed / Similar solutions.		Please submit this information as part of your responses to the RFP These will be considered during evaluation of the proposals



Apne	e liye. Apno ke	liye. Com	munication Email IDs	- operations.solution@sbilife.co.in, r	amu.gudimetla@sbilife.co.in, rajnish	.sengupta@sbilife.co.in
SI. No.	Page no	Topic	RFP Section	Nature of queries	Remarks from Bidders	Remarks from SBIL
121			General	Please share details of the existing Application, DMS, DB, CRM, Reporting / Analytics etc application and also if there are any existing automation tools like RPA, OCR, ICR etc or any POC done in the past for the same.	Existing Architecture & Automation Tools	Automation Anywhere is being used for RPA curently. Details of past POCs done is outside of scope for the current context. The requirement is to have APIs from the participants for uploading the images and returing the field values from the images. In case of QC through Human In Loop, APIs from SBI Life will be planned during implementation for pushing the field values into SBI Life DB post QC Ingestion will be through multiple applications or the DMS through APIs. Will need the flexibility to ingest documents through cloud storage if required.
122	7		3. Overview	Is a scanner solution also required?	(a) convert physical documents to editable digital versions	No
123	11		A.5. Validation	"Approx how many Rules per doc can we take for our estimations? DO you already have a Rule Engine Tool like a BRE / BRM? If yes please share details and if we can leverage / there is prefeence on the same or we can suggest any tool /"	Provide rule based and Domain Specific validation of data fields	These shall depend on the document in question, the fields of interest in specific context in which the document is being processed. It is expected that the solution has the capability to validate the extracted data points using rules which may differ based on the data point in question and/or the document. While SBI Life does have a rule engine, it is unclear as to how it is sought to be utilized since the solution will be deployed on the cloud. It is expected that the solution proposed contains the capabilities to validate extracted data using these and any other appropriate methods to improve accuracy.



Apne liye. Apno ke liye.			Communication Email IDs - operations.solution@sbilife.co.in, ramu.gudimetla@sbilife.co.in, rajnish.sengupta@sbilife.co.in					
SI. No.	Page no			Nature of queries	Remarks from Bidders	Remarks from SBIL		
124	14		"B.3. Classification & Indexing B.4. Understand & Extract"	Please give approx % of Hand written documents vs printer documents	"Provide us with a high level % of Hand Written Document / Scan or printed Documents ? Should have ICR capabilities to read and understand Handwriting"	Q1) Handwritten to Printed Documents ratio varies depending on the context. For onboarding - ~ 1 : 15 For Claims - ~ 1:5 For Other Requests - ~ 1:10 Most of the handwritten documents are of the following nature (1) Structured pre-printed forms for requesting a service or filing a claim- Information handwritten is usually bound by gridlines and contextual. (2) Medical Prescriptions or Hospital treatment papers - Content is contextual Q2) If the document is beign subjected to a QC activity as part of the managed services, then the accuracy level expected shall be 99.9%. Else, no specific benchmark has been specified currently. The accuracy levels however shall be viewed relative to the other competitive solutions being evaluated under the RFP		
125	19		4.2. Hosting Options	Let us know is there is any existing cloud setup already present / preference	Cloud Preference if Any	No		
126	58		Annexure VIII -Scope & Methodology for POC forming part of the technical evaluation	Please share success / pass criteria for POCs	Please Share exit / success criteria (Min Accuracy or any other parameter which will be considered here in detail)	A relative evaluation of the solutions proposed shall be done and no specific accuracy rate is defined		



Communication Email IDs - operations.solution@sbilife.co.in, ramu.gudimetla@sbilife.co.in, rajnish.sengupta@sbilife.co.in **Remarks from SBIL** SI. No. Page no Topic **RFP Section** Nature of gueries Remarks from Bidders Some third-party solutions are currently used for preliminary document classification and extraction of basic details from KYC What other third party tools and is it documents mostly in the mobile 3 only a mobile application or are web applications and for identification, 127 Please elaborate on the query. applications present? tagging / indexing of Aadhaar card images and for masking of Aadhaar numbers on the Aadhar card images as well as in all other documents as a bulk process running in batches. The expectation is that the solution suggested is not just an OCR tool but is one that could use multiple AI technologies and ML to handle document complexity and variaation and extract data from complex unstructured documents (more particularly medical prescriptions, hospital discharge summaries etc) as well Interpretation of documents & data | as different variations of structured or semi-structured How is this different from data (understanding what the document documents without the need for an explicit 128 3(b) extraction and classification? is about, what information it configuration of each such template. contains). Solution proposed must be able to detect and return useful information in unstructured clinical text such as doctor's notes, discharge summaries, test results, and case notes using NLP models to detect entities of interest i.e. medical conditions, medications, dosages etc. Facial image needs to be compared to one or more What level of face identification is Solution must support Detection of reference face images from KYC documents or with a needed? What does the facial image Human Faces in KYC and other 129 11 Α6 live image of the customer captured in a transactional

documents

flow

need to be compared against?



	Apne live. Apno ke live. Communication Email IDs - operations.solution@sbilife.co.in, ramu.gudimetla@sbilife.co.in, rajnish.sengupta@sbilife.co.in						
Sl. No.	Page no	Topic	RFP Section	Nature of queries	Remarks from Bidders	Remarks from SBIL	
130	13		A9	What exactly is expected as an	Graphs, Charts, Technical drawings etc	This is a good to have feature. One immediate use case is to be able to extract past test values which are usually given as a trend in a Graphs or Charts by most diagnostic labs in a medical test report if previous instances of the same test were also found with them for that client	
131	14/15		В3	What are the inputs for xray, ecg, 2d echo reports expected for IDP? What is the output that is expected?	Reports for Cardiology tests 1. ECG 2. TMT 3. 2D Echo	Refer section 4.1.B.4 The ability to recognize the following entities and intelligent extraction of data points specified below from the respective medical documents must be available out of the box From Radiological / Sonography / Cardiology Tests Test result or doctor's Impression if recorded on the report	
132	17		B5	What sort of validation is needed? How is this ML based and not rule based?	Solution should have the ability to identify relationships among extracted health information through the use of appropriate ML Models	Same as response to query at Sr no 128	
133	19		B10(2)	knowledge on how it can be done. Is	Availability of other solutions that provide Underwriting or Claim Recommendation combining output of	No. The availability of any other analytical features either out of the box or as part of the product / solution ecosystem of the bidder which can be integrated with the solution to provide capabilities to transform extracted data into insights, automation recommendations or generate summaries based on information extracted will be preferred.	

SBILife Apne liye. Apno ke liye.		e	Responses to SBIL Pre -bid queries - IDP Solutions						
		Com	Communication Email IDs - operations.solution@sbilife.co.in, ramu.gudimetla@sbilife.co.in, rajnish.sengupta@sbilife.co.in						
SI. No.	Page no	Topic	RFP Section	Nature of queries	Remarks from Bidders	Remarks from SBIL			
134	20		4.4	QC SLAs of 99.9% needs clarity	Bidders MUST be able to provide managed services for Quality Control and to handle the exceptions from the data extraction processes and assure a turnaround time of not more than 1 hour and an accuracy rate of at least 99.9%.	For all documents that are subjected to a Quality Check (depending on the criticality of the data point and the context) through Human, the expected accuracy level of the output post such QC is expected to be not less than 99.9%.			
135	37		15.17	IP ownership will be with SBI. If that is the case, does that mean that we will develop something from scratch for SBI?	Intellectual Property Rights	NO. Considering that the solution shall be provided on a SaaS model, ownership of the IPR can rest with the bidder. It is however expected that permission of SBI Life is obtained before using any explicit customizations or developments done specifically for SBI Life are shared			

and/or demonstrated to any third parties.